

Garage Sale Bargaining, 1988

Overview of the Collection

Creator	Bigham, Vange
Title	Garage Sale Bargaining
Dates	1988 (inclusive) 1988 1988
Quantity	0.03 linear feet
Collection Number	1988_003
Summary	Vange Bigham was a student of folklore at the University of Oregon. This collection includes an essay and fieldwork documentation relating to this student's folklore fieldwork project.
Repository	University of Oregon, Archives of Northwest Folklore 1287 University of Oregon Eugene, Oregon 97403 Telephone: 541-346-3925 flr@uoregon.edu
Access Restrictions	Collection is open for access in accordance with Archives of Northwest Folklore policy.
Languages	English
Sponsor	Publication of this finding aid was supported in whole or part by the Institute of Museum and Library Services through the Library Services and Technology Act, administered by Oregon State Library.

Use of the Collection

Restrictions on Use

Collection includes project release form signed by the collector.

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Administrative Information

Detailed Description of the Collection

Master sheet

Folder1

Essay

Folder1

Folklore texts

Folder1

Container(s)	Description
	Pre-sale advice
	Shop early
	Shop late
	Be aware of retail value of items
	Be aware of price range of used items
	Bargaining Techniques
	Assume prices are always marked up. Always offer a lower price
	Good cop/Bad cop routine
	Be subtle. Eager buyers pay
	When items are not marked, do not make the first offer
	Body language
	"I only have \$10.00" routine
	Honest (?) admissions of no money

Interview transcript

Folder1

Video recordings

Description	Dates
V01_1988_003: Lifestyles of the Destitute and Obscure (Folklore and Ethnic Studies U of O) Muiderman, Jeff 1.0 videocassette (u-matic)	1988

Names and Subjects

Subject Terms :

Known frequent garage sale shoppers
 Marketing
 Shoppers observed at garage sales
 social interaction
 video recordings

Personal Names :

Hash, Dixie
 Kelsch, Carol
 Reid, Georgia
 Reid, Stephanie

Geographical Names :

Creswell (Or.)
 Eugene (Or.)

Form or Genre Terms :

Fieldwork project

Finding aid prepared by the collection creator and by Archives of Northwest Folklore staff.
 2012



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